

2020 Impact Report

Dear Friends,

With your support, the team at Fix Our Ferals is proud to have **kept our doors open every week of this heartbreaking year.**

We committed long ago not to turn away any cat or dog we have the ability to treat, regardless of the owner's ability to pay. The economic disaster of the pandemic created a sharp rise in the demand for our spay/neuter and urgent surgical services.

We helped folks who have suddenly become unemployed, had to close a business, or faced serious illness in their human family. A lifesaving emergency surgery for their pet they could have comfortably afforded a year ago now becomes an impossibility, and their animal family member faces euthanasia for a fixable condition. **That could be any one of our families**.

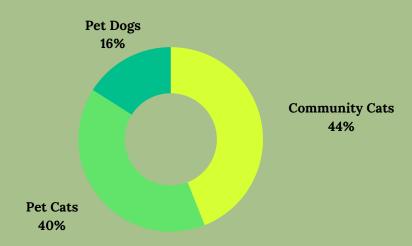
Veterinary care can be very expensive. As the past year has shown us, economic security is tenuous at best. Instead of the misguided but sadly common refrain of "You shouldn't have an animal if you can't afford it!" we say, "Let us help you afford your animal."

So with that commitment, how do we do it?

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6,079 animals served in 2020!

That's an average of 31 animals helped every day we were open in 2020.



5,590 333 4,258 5,209 spay/neuter other urgent vaccines microchips surgeries given implanted





"A part of me was really lost in 2020 due to isolation... Having an animal companion... really helped keep me going. Fix Our Ferals not only saved George, they saved me too." from Anna, pictured with George

"Our little Harlee is happier than ever and is continuing to warm up and learning to love the indoor life. I thank Fix Our Ferals from the bottom of mine and Harlee's hearts!!" from Harlee's family

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Firstly, we are an exceptionally efficient clinical team. We are set up to safely anesthetize and perform spay and neuter surgeries on 30+ patients a day. We have honed our efficiency, skills, and resourcefulness over years of high-volume, high-quality spay/neuter work.

secondly, we have excellent working relationships with other nonprofit organizations and local veterinarians who refer families to us. Many of our patients in need of urgent surgeries arrive with a diagnosis already made; their regular vet or the ER has figured out what the issue is, and has stabilized the patient, and the vet is the one reaching out to see if we can help with the surgery. We often work together with other animal welfare groups to find resources to give our patients the best possible care.

Lastly, but certainly not least, we rely on financial support from our community members like you.

We would not be able to do what we do without the generosity of a wide circle of friends.

With many thanks,

J66h DVM

Jean Goh, DVM Medical Director



"Fix Our Ferals is hands-down is the best!! A value can't be placed on the skills, experience, care and value of Fix Our Ferals as a resource to the larger Bay Area when it comes to elevating the health and wellbeing of the pet & feral communities." *from client Dionne*



Fee for Service 67%

Expenditures: \$838,810

Staffing Costs

Equipment/Supplies

Rent/Utilities/Maintenance

Taxes

Professional Services

Fees/Permits/Insurance

Engagement/Fundraising

0 200,000 400,000 600,000

*Revenue percentages are rounded

Meet the staff behind the masks!



